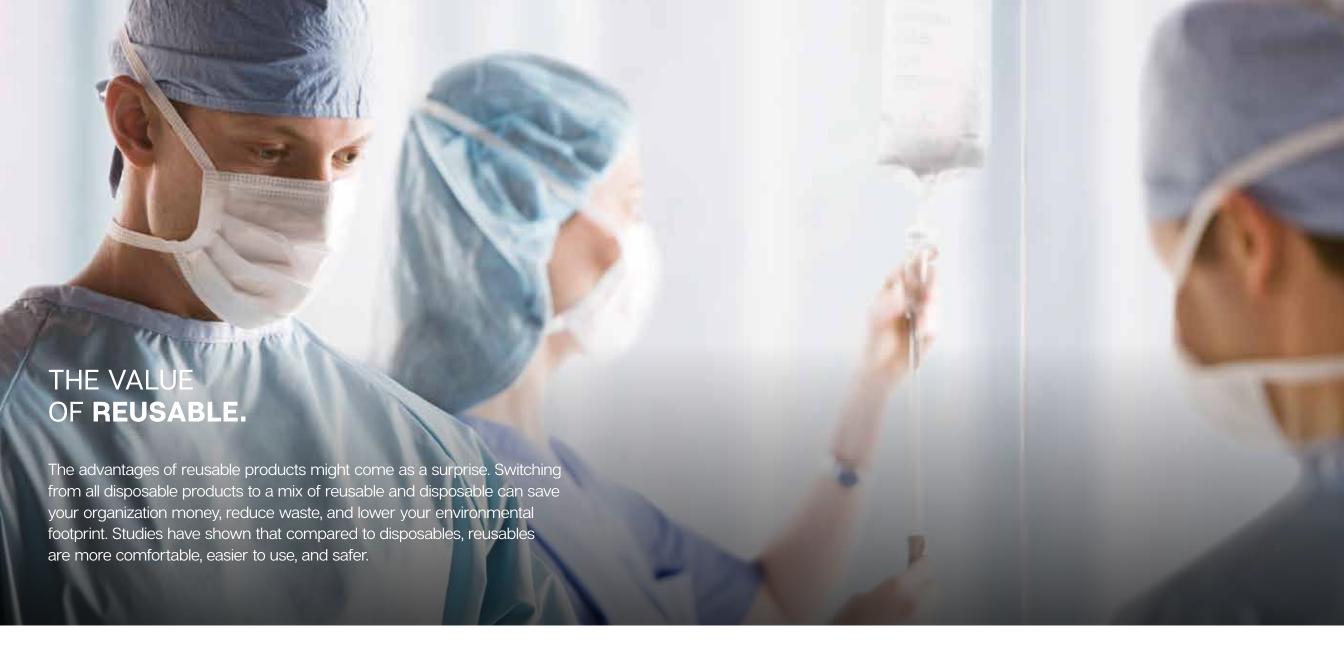


# THE FUTURE IS REUSABLE







#### IMPROVED COMFORT AND SAFETY

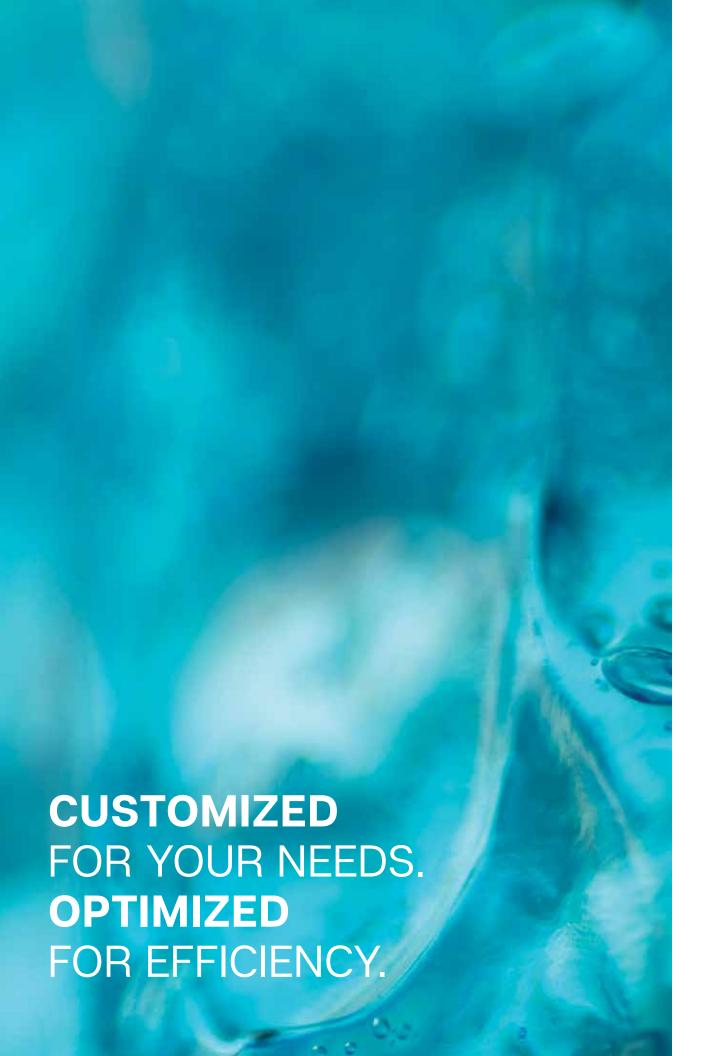
A recent study<sup>1</sup> comparing reusable and disposable linens found that there are substantial benefits to using reusable linens, including energy, water, carbon footprint, waste, and instrument recovery savings. The study also showed that when comparing cost, comfort, and barrier protection, reusable items had a comparable or superior ranking to disposables.

SURGEONS

	Comfort				Ease of Use				Protective Properties			
	Disposable		Reusable		Disposable		Reusable		Disposable		Reusable	
)	Superior	6%	Superior	86%	Superior	33%	Superior	87%	Superior	30%	Superior	92%
	Good	38%	Good	10%	Good	47%	Good	11%	Good	45%	Good	6%
2	Fair	23%	Fair	4%	Fair	19%	Fair	2%	Fair	20%	Fair	2%
5	Poor	33%	Poor	0%	Poor	1%	Poor	0%	Poor	5%	Poor	0%

SURGICAL	FCHNOI OGISTS
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2	Disposable		Reusable		Disposable		Reusable		Disposable		Reusable	
061515	Superior	23%	Superior	83%	Superior	53%	Superior	86%	Superior	23%	Superior	94%
2	Good	38%	Good	9%	Good	20%	Good	6%	Good	41%	Good	3%
I ECHNOL	Fair	30%	Fair	8%	Fair	24%	Fair	8%	Fair	33%	Fair	3%
Ĭ	Poor	9%	Poor	0%	Poor	3%	Poor	0%	Poor	3%	Poor	0%





SurgiTex® Consultative Services help you realize the maximum benefits from our reusable surgical products. Our team of experts and clinicians will analyze every aspect of your surgical pack processing, and develop a customized plan that improves quality, lowers cost, increases efficiency, and reduces waste.

We can provide engineering, clinical training, quality assurance, and technical service support. Hospitals that have taken advantage of our SurgiTex® system have realized significant savings.

### The Three Phases of the SurgiTex® System



### Phase 01 Data Collection and Planning

- 1. On-site Evaluation
- 2. Clinical Interviews
- 3. Cost Analysis

- 4. On-site Product Trial for End-users
- 5. Trial Review
- 6. Partnership Agreement



#### Phase 02 Implementation

- 1. Create a SurgiTex® Committee
- 2. Hospital Staff Training
- 3. Engineering Support
- 4. Clinical Support



### Phase 03 Quality Monitoring Program (QMP)

- 1. Quarterly Review
- 4. Cost Reduction Suggestions
- 2. Written Report
- 5. Quality Improvement Ideas
- 3. Quantitative Conclusions



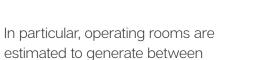
### **Improved Sustainability Efforts**

Healthcare facilities are the second highest contributor of environmental waste in the United States. The healthcare industry produces more than 6,600 tons of waste each day, which adds up to over four billion pounds of waste annually.<sup>3,4</sup>

Waste from procedural areas accounts for approximately 70% of all hospital waste.

of all hospital waste





20% and 33%

of the total waste produced in hospitals.<sup>5,6</sup>







### **Cost Savings** and Revenue

Surgical Departments are critical to a healthcare facility's success and business model, bringing in between 40 to 60% of revenue and up to 60% of its operating margin in some instances.



Conversely, they have a higher medical supply usage rate, estimated to account for approximately 33% of all supply costs as well as large cost requirements related to energy use and waste management.

## Reusables reduce

A recent evidence-based life cycle analysis<sup>1</sup> was able to demonstrate the substantial sustainability advantages of reusable surgical gowns and drapes over equivalent disposable products.



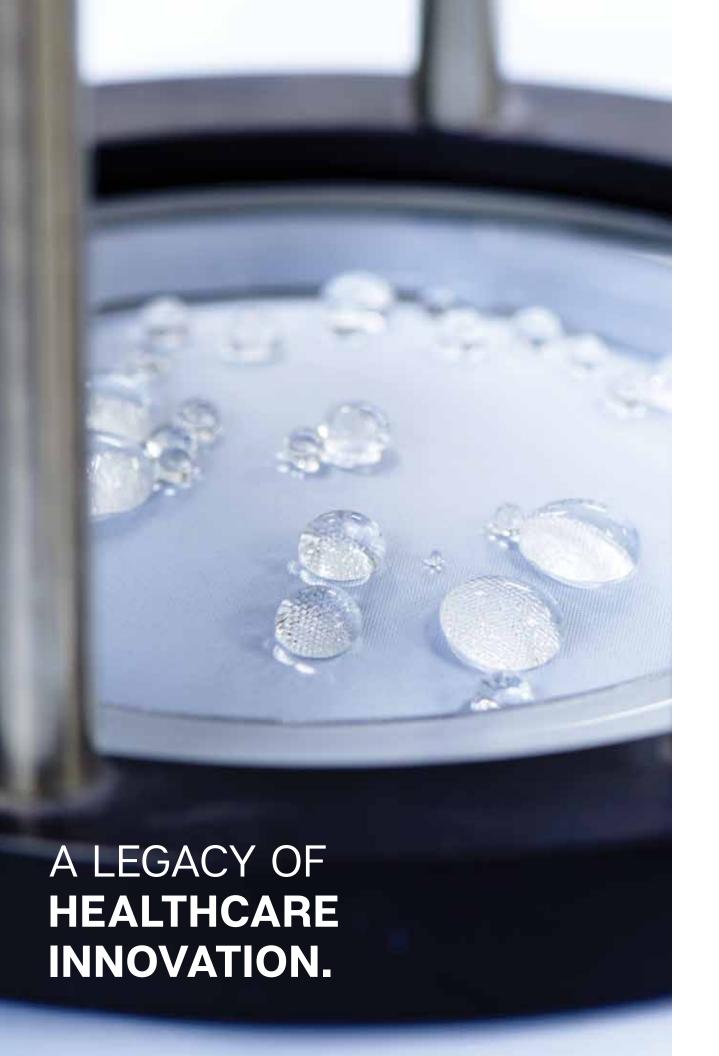
Reduce natural resource energy usage by 200%-300%



Reduce water usage by 250%-330%

## Lower your supply costs with reusables

In 2018, a 13 hospital healthcare system in Houston, TX transitioned their surgical towels and gowns to reusables and saved an average of 30% on supply costs.





Founded in 1940, Standard Textile has developed a culture of innovation, quality, and service. With more than 80 patents, our products are engineered to deliver durability, longevity and value.

Standard Textile is uniquely positioned to meet the textile, apparel, and decorative product needs of the healthcare industry. Our decades of experience give us an in-depth understanding of the challenges you face, and a keen appreciation of the ever-changing nature of your business. That's why we have a strong focus on adding innovative new products and technologies that deliver unsurpassed durability, longevity, comfort, and value.

Standard Textile is the only company in the U.S. with an in-house Research & Development department dedicated exclusively to creating high-performance textiles and apparel for the healthcare and hospitality markets.

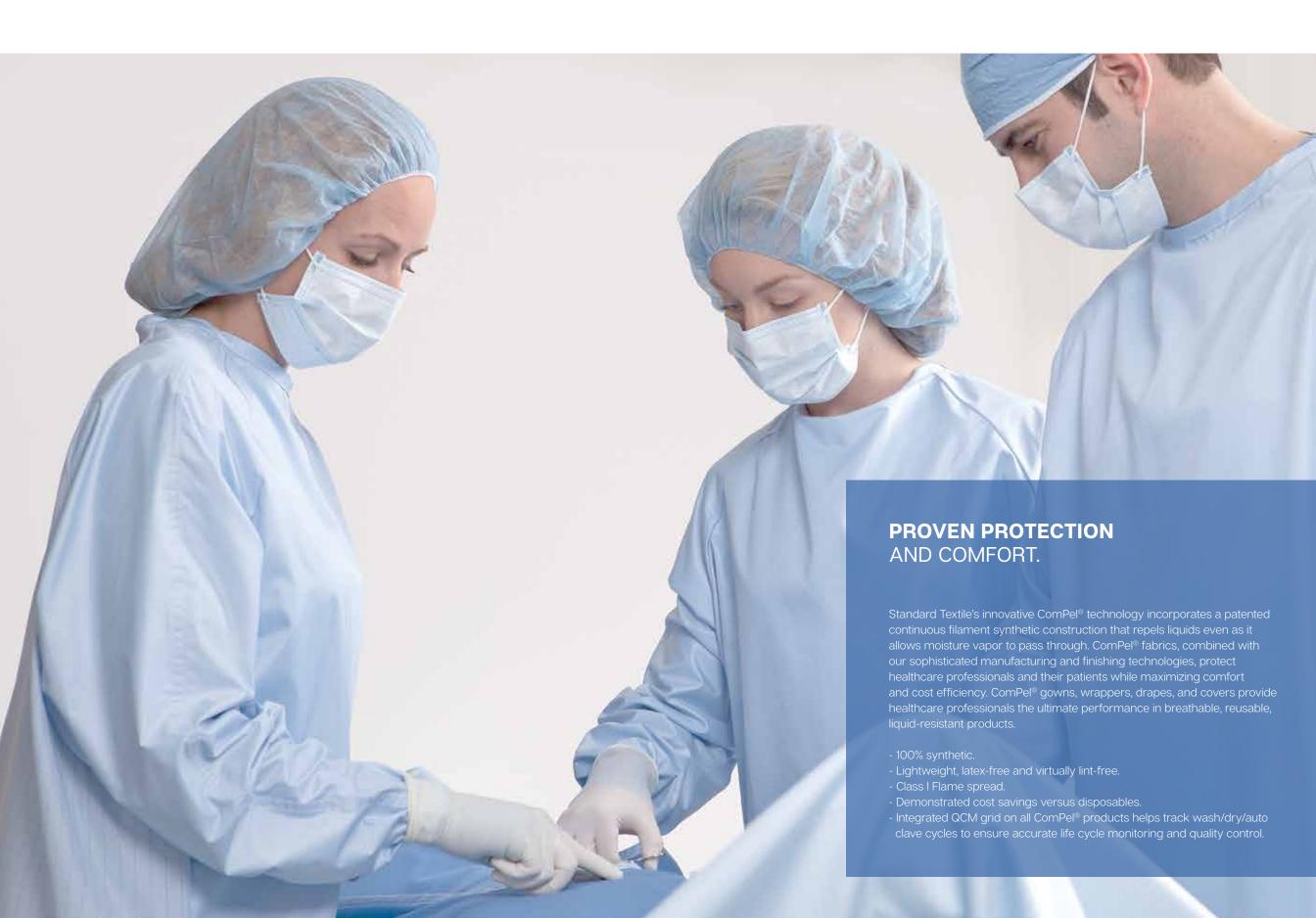
Standard Textile is the only vertically integrated textile company serving the healthcare community. Full control over the entire supply chain enables us to ensure superior value, consistent quality, and on-time delivery for you. It also allows us to fully customize our products to best fit your staff, patients, and facility.

We are committed to innovation at every stage of the life cycle—from fiber engineering through finished product to integrated laundry solutions. In addition, our research and development team stays hard at work creating and identifying the next big innovations to help your facility continue along the path to greater sustainability, while focusing on the safety and comfort of your patients and staff.

#### CITATIONS

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## COMPEL® BARRIER TECHNOLOGY

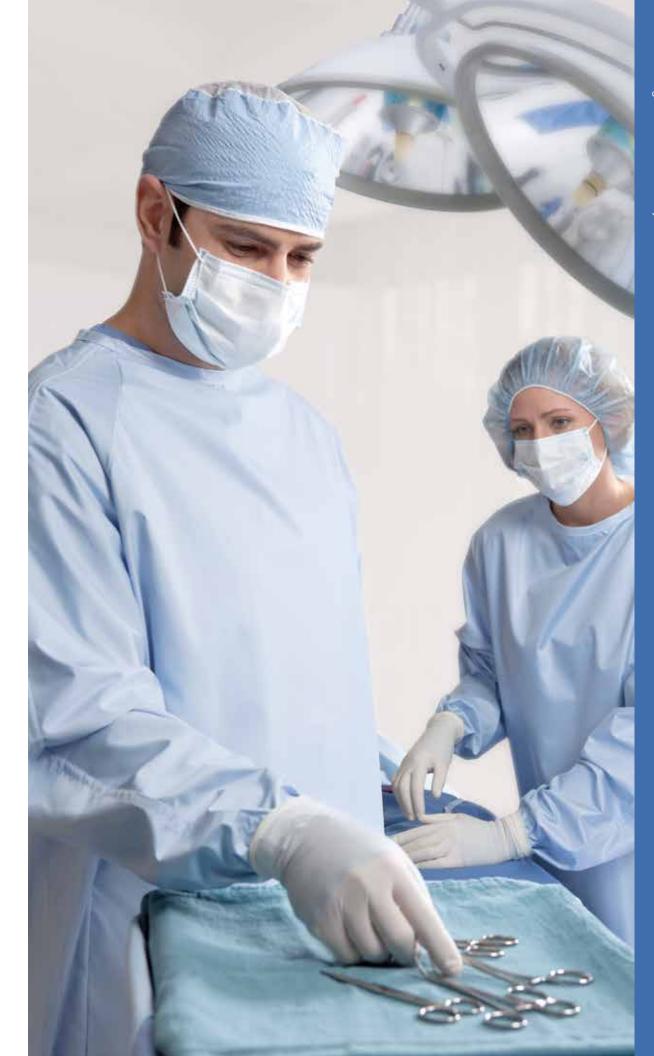


## COMPEL® SURGICAL GOWNS

## PROTECTS YOUR PEOPLE AND YOUR BUDGET.

ComPel® surgical gowns were the first to integrate our revolutionary continuous filament technology, and they've proven themselves over and over again in countless surgical procedures. They deliver an exceptional combination of reliable liquid-resistant protection, wearable comfort, and cost efficiency.







#### **Barrier Level**

AAMI PB70 Level 3 barrier.



#### **Eliminates Static**

100% synthetic with ESD (electro-static dissipative) yarns on the inner ply.



#### **Color Coding**

Triple color coding (neck, cuff, waist) and white inner ply simplify processing and sorting.



#### **Easy Closures**

Snap closure at neck, tape tie closure at waist.

### COMPEL® MLR SURGICAL GOWNS

## **RESISTS LIQUIDS.**RESISTS FADING.

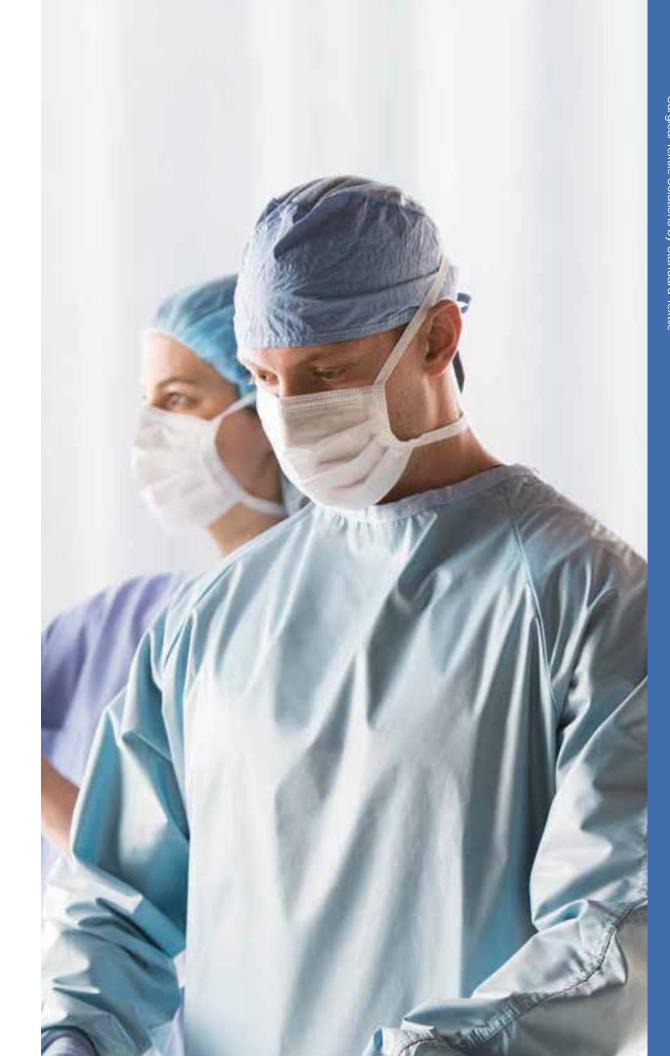
ComPel® MLR surgical gowns represent the industry standard in liquid-resistant protection. ComPel® MLR surgical gowns are the only solution-dyed surgical gowns on the market, ensuring superior colorfastness through repeated processing.

ComPel® MLR gowns are available with Standard Textile's patented circumferentially offset sleeve, and meet AAMI PB70 Level 3 Barrier standards.

Available in sizes L, XL and 2XL.

### CIRCUMFERENTIALLY OFFSET SLEEVE SEAMS





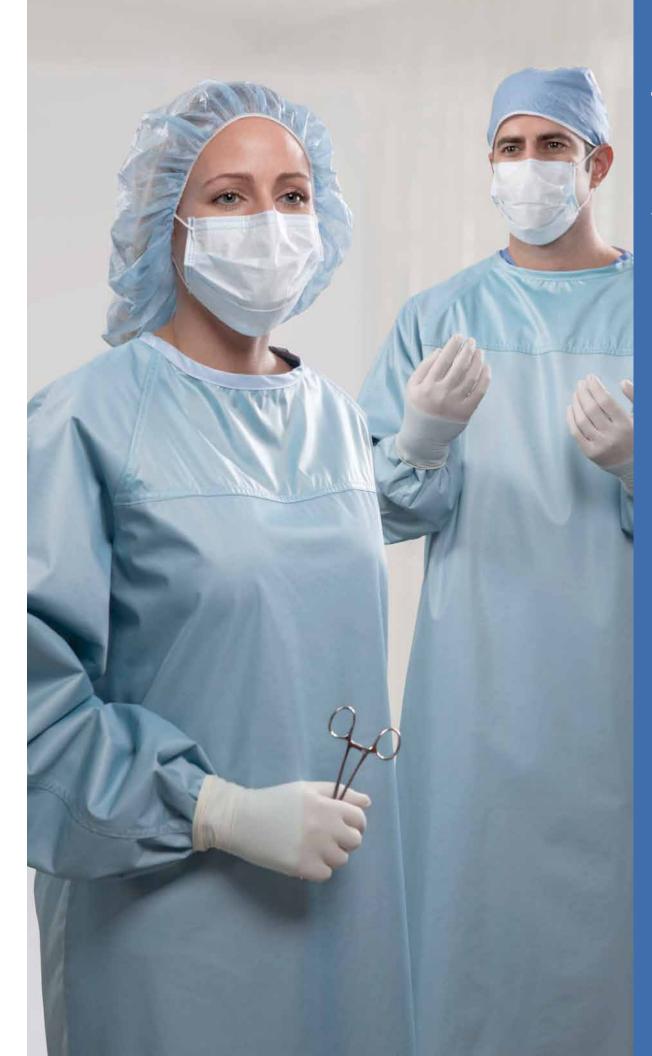
## PROMAX® SURGICAL GOWNS

## THE ULTIMATE IN SAFETY AND BREATHABILITY.

ProMax® surgical gowns offer the highest levels of liquid-resistant and viral-resistant protection. ProMax® is the only AAMI PB70 Level 4 barrier standard gown with a patented dual membrane sleeve and a patented offset sleeve design, which eliminates a direct pathway for strike-through.

Available in sizes L, XL and 2XL.





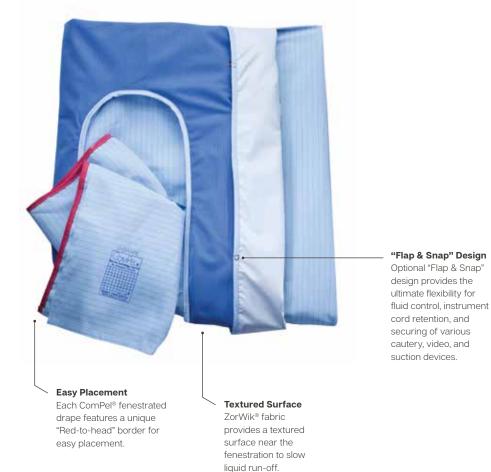


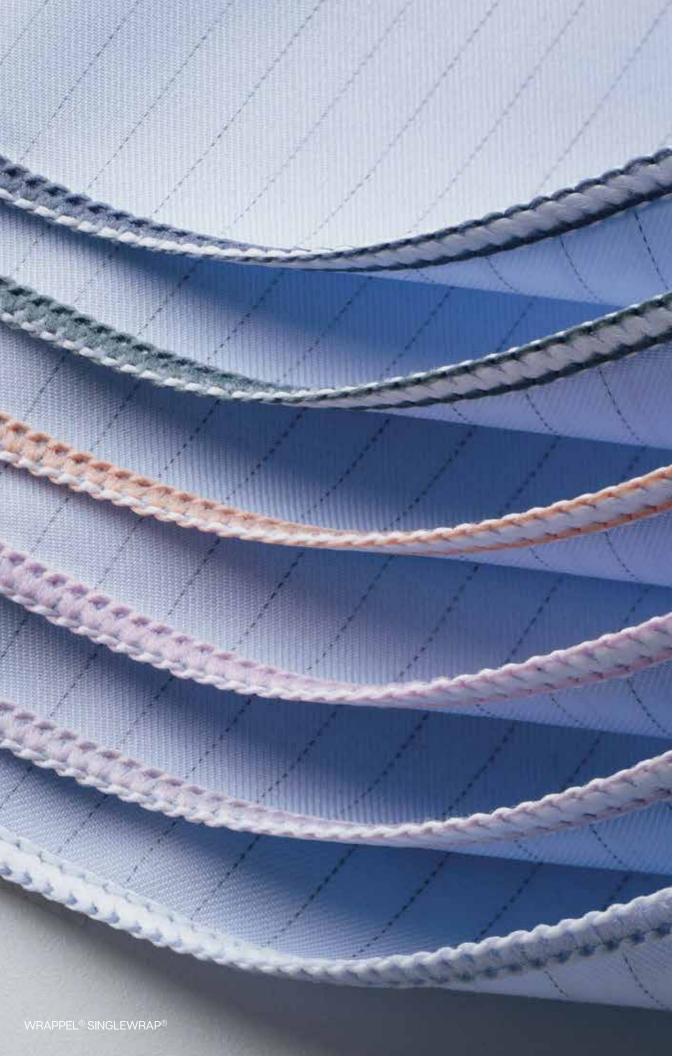
## COMPEL® DRAPES AND COVERS

### **SMART SOLUTIONS** FOR EVERY NEED.

The same barrier technology that distinguishes our surgical gowns is used to produce our functional, reusable drapes and covers. We combine ComPel® fibers with our ComPel® XTR, WrapPel® and ZorWik® fabrics to maximize repellency, fluid control, drapability, and durability.

In addition to an extensive collection of procedure-specific fixed fenestration drapes, we also manufacture an assortment of universal bar, side and foot drapes that can be utilized in a variety of combinations and placements dictated by the preferences of your surgical staff.





### **WRAPPEL® SURGICAL WRAPPERS**

#### **THE NEW STANDARD IN** WRAPPING SURGICAL PACKS.

Patented WrapPel® SingleWrap® surgical wrappers are the industry's only dual-ply, reusable, liquid-resistant surgical wrappers. Folding, inspection and pack making are simplified and expedited, resulting in substantial savings in labor as well as reduced acquisition costs.

The multi-filament synthetic texturized yarns are virtually lint-free and the ripstop-weave fabric includes ESD (electro-static dissipative) yarns.





### **SURGICAL TOWELS**

#### MAXIMUM ABSORBENCY, MINIMUM LINTING.

SofSorb® surgical towels are the industry benchmark for high quality and low linting. Woven with 100% cotton, they are highly absorbent and incredibly soft to the touch.

E\*Star® surgical towels are made with a uniquely absorbent synthetic fabric that meets all clinical performance requirements while remaining soft to the touch and low linting. These towels dry quickly, increasing your energy efficiency, and the durable construction holds up well to industrial laundering.

100% cotton PerVal® conventional absorbent surgical towels are also available.



#### PERVAL® Traditional absorbent surgical towel. Hemmed on four sides and singed.



E\*STAR® 100% synthetic. Quick drying. Hemmed on four sides.

U.S. PATENT 4,822,667 U.S. PATENT 4,919,998 U.S. PATENT 5,024,851 U.S. PATENT 7,752,680 U.S. PATENT 4,991,232 U.S. PATENT 5,464,024 U.S. PATENT 6,374,828

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