PEOPLE. PRODUCTS. PROCESS.

Consultative Services





HELPING YOU SUCCEED.

A formula for savings.

We supply the world's most innovative healthcare textile products and help our customers use them in the most efficient way.

For over forty years, Standard Textile's dedicated team of textile, laundry, and clinical experts work together to analyze every aspect of your laundry/linen operation and recommend process improvements that significantly reduce your total linen system costs—all while maintaining the highest level of patient care and cost accountability.

We provide much more than the hardware and software. We provide the experts who guide you through the process.

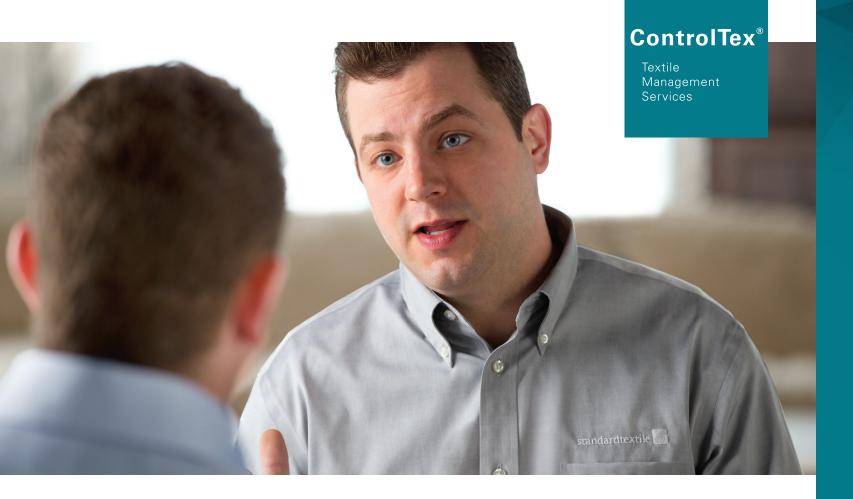
Our state-of-the-art linen management tools include:

ControlTex® TMS®

A sophisticated Web-based software application you can use to monitor and manage linen usage, inventory, distribution, and associated costs.

ControlTex® LBS®

This business management software for laundry systems automates tasks to maximize your operational efficiency.



AT YOUR SERVICE.

Experts to guide you through the process.

The ControlTex® process begins with an onsite evaluation of your laundry/linen program. Our Textile Management Consultants use a variety of assessments, audits, and surveys to identify areas for improvement and quantify savings opportunities.

Most importantly, we work with your team to implement the recommendations and remain engaged with you throughout the life of the program to ensure results.

Total Facility Assessment

Linen Awareness Days/Education

Floor Utilization Audits

Inventory

Departmental Surveys

ServQual Survey

Reusable Maximization Analysis

Linen Security Audit

Linen Committee

Unit Budget Responsibility

Progress Reporting

TexKnowlogySM University

A PRODUCTIVE PARTNERSHIP.

Working together to reduce linen system costs.

Total Facility Assessment

Standard Textile will complete a comprehensive audit of your linen system. Based on interviews, observations, and surveys of the staff, our Textile Management Consultants will develop and assist in implementing action plans to maximize efficiency.

Linen Awareness Days/Education

We provide visual displays, promotional items, trivia contests, and video to create enthusiasm and advertise your Linen Awareness Days.

Floor Utilization Audits

Our Textile Management Consultants will perform audits of individual units, focusing on service and quality levels, excess linen in rooms, discards, handling of isolation linen, loss through transfers, bed change policy, and cart levels.

Inventory

We help coordinate an inventory procedure, and assist in planning the entire process, from the organization of counting teams to facilitating the inventory process on the day of the count.

Departmental Surveys

Standard Textile provides a 20-question survey that deals with linen use and abuse, quality of service and product, linen awareness, and other linen issues.

ServQual Survey

We recommend this 18-question survey that measures the quality of service provided by the linen department. It allows the customers of linen services to report on their perceptions and expectations of the linen department.

Reusable Maximization Analysis

We provide a clear and concise report that demonstrates the potential savings achieved by converting from a disposable item to a reusable item, focusing on cost per use.

Linen Security Audit

We observe second- and third-shift linen practices and protocols. This includes after-hours observations by our Textile Management Consultants to identify areas for potential theft and unauthorized linen removal.

Linen Committee

Our Textile Management Consultants can facilitate and/or mediate a Linen Committee. We supply sample policies dealing with transfers, bed changes, emergency squads, and more.

Unit Budget Responsibility

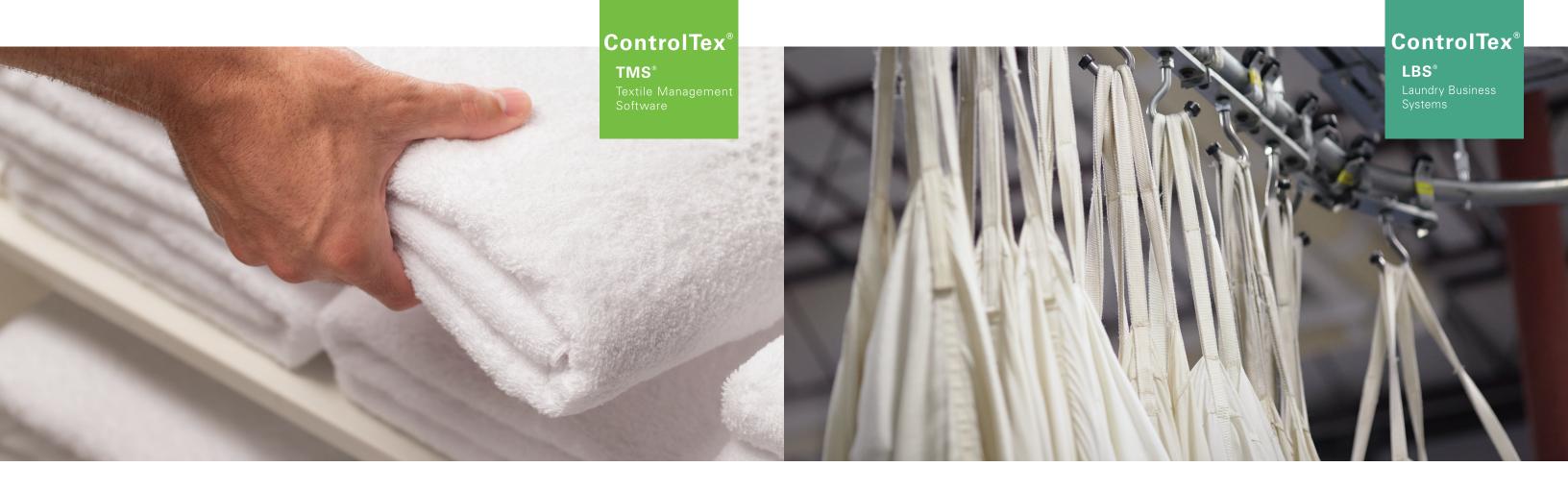
We will help your financial department gain access to all information necessary to begin charging the units for linen/laundry services. Textile Management Consultants can provide assistance with reports and step-by-step action plans.

Progress Reporting

Textile Management Consultants report to the facility administration on key measures in regard to usage, poundage, costs, replacement, and par levels.

TexKnowlogySM University

Standard Textile's TexKnowlogySM website provides interactive linen education and training for your staff.



MAXIMIZE YOUR INVESTMENT.

Effectively manage your linen system.

ControlTex® TMS® is a Web-based software application that brings new efficiencies and cost savings to the textile management process. It enables you to track textile utilization by item, poundage, facility, and area, so you can precisely audit usage and allocate costs. It also offers an inventory management function, allowing you to easily maintain inventory data and generate value, loss, and analysis reports.

We will show you how to use these functions to strategically plan purchase programs and effectively manage stocking levels in all locations. The software is easy to use and understand, and we offer comprehensive on-site training to help you maximize your investment.

Maximize Operational Efficiency

Reduce Operating Costs

Effectively Manage Stocking Levels in Locations

Strategically Plan Purchase Programs

Multiple Reporting Functions

Multi-User Access w/ Password Security Controls

Flexible User Access

On-Site Installation and Training

User and Report Manuals

Help Desk Hotline (800.609.3688)

STREAMLINE YOUR PROCESS.

Realize greater efficiencies.

ControlTex® LBS® is another exclusive business management software tool from Standard Textile that marries our decades of industry-specific experience with the power of Web-based computing. It automates many of the tasks that waste time and cause excessive errors in laundry operations.

We will show you how to use LBS® to streamline billing, piece and poundage tracking, and production planning. The system can also help you realize greater efficiencies and accuracy in managing transportation, item tracking, and more. The software is easy to learn via the manuals and tutorials we provide, in addition to on-site training.

Maximize Operational Efficiency

Reduce Operating Costs

Multiple Reporting Functions

Multi-User Access w/ Password Security Controls

On-Site Installation and Training

User and Report Manuals

5 Modules Available:

- Order/Production Planning
- Shipping/Receiving/Billing
- Transportation
- Item Tracking
- Pack Room Management

Help Desk Hotline (800.609.3688)



AT YOUR FINGERTIPS.

Textile knowledge that is always accessible.

TexKnowlogySM is a 24/7 complement to our ControlTex[®] consulting services and software. Accessible from any Web-enabled device, it enables you to research best practice protocols, compare your performance to industry standards, and conduct cost and benefit analyses of Standard Textile products.

This powerful website is also an indispensable employee development tool. It includes the industry's premier Web-based, interactivetraining program, as well as an ongoing education component. TexKnowlogySM even offers interaction with our Textile Management Consultants, who can guide you on a wide range of issues impacting your laundry/linen system performance.

TexTip of the Month

TexEssentials

Benchmarks

Best Practices

TexKnowlogySM University

Online Consulting

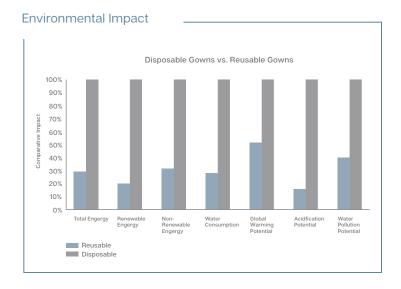
Analysis

BETTER FOR THE ENVIRONMENT.

Discover the benefits of reusable textiles.

Standard Textile is a passionate advocate for the environment, with a proud history of commitment to sustainable processes and responsible products.

Our reusable textiles help reduce the demand for resource-dissipating new manufacturing, and keep disposables from cluttering landfills. Your responsible use and processing of these reusable products further protects the environment.





SAVINGS FOR YOUR FACILITY.

Integrating the production and wash processes.

Select Standard Textile terry and sheeting products are pre-laundered at our facilities, so they are delivered to you fresh, clean and ready to use right out of the box.

Pre-laundering means you don't have to disrupt your regular laundry cycles. It also saves you the time, labor and costs of up-front processing—generating real, quantifiable savings that help you meet your budget and bottom line.

Our pre-laundered products allow us to:

- 1. Utilize 58% less energy consumption than a typical laundry during the first processing.
- 2. Avoid 15,675 pounds of carbon dioxide per 100,000 textile pounds during the first processing.
- 3. Eliminate the initial wetting cycle in the laundering process, which eliminates 1/2 gallon of water per textile pound.
- 4. Eliminate one drying cycle from the laundering process, which eliminates 2,046 BTUs per textile pound.





